

### VENUE AND DURATION OF COURSE:

East Surrey College (Institution Number: E32), Gatton Point, Redhill, RH1 2JX.

2 years, Full-time. 2 evenings per week, term time only.

### ENTRY REQUIREMENTS:

64 or more UCAS points obtained through A-Levels or equivalent (e.g. BTEC National Diploma). GCSE English and Maths at grade 4 (C) or above. All applicants must give a satisfactory interview. Mature students without the above qualifications are welcome to apply to this course if they have sufficient professional experience.

### PROGRAMME OVERVIEW:

This programme is designed to appeal to those looking to enter a profession as well as those seeking continuing professional development. They can also provide pathways for lifelong learning and the opportunity to progress to other qualifications.

The course is designed specifically to cater for the needs of employees working in a management or supervisory role, or those aspiring to such a role. It aims to equip students to understand the nature of the organisations in which they work, the roles they are called upon to play, and how they might enhance their own performance in pursuit of their chosen careers. It also aims to set the work within an academic context. The course offers a mix of academic and vocational/professional study that encourages students to develop within their work environment and to be reflective, lifelong learners. Successful completion enables students to progress to the honours level of University of Chichester' BA (Hons) Business Studies degree programme.

### PROGRAMME STRUCTURE:

#### YEAR ONE

##### Modules include:

FDM 101 - Personal Development Planning  
FDM 102 - Working with others in Academic & Workplace Settings  
FDM 103 - Introduction to Management  
FDM 104 - IT for Business  
FDM 105 - Marketing and Customers  
FDM 106 - Work-based Learning  
FDM 108 - Introduction to Business Law  
FDM 111 - Buyer Behaviour

#### YEAR TWO

##### Modules include:

FDM 201 - Leading & Developing Teams  
FDM 202 - Project Management  
FDM 203 - Managing Financial Resources  
FDM 204 - Organisational Development Techniques  
FDM 205 - Human Resource Management  
FDM 206 - Work Based Learning  
FDM 210 - Strategic Management  
FDM 211 - Strategies for Enterprise Creation

### PROFESSIONAL RECOGNITION:

Management Foundation Degree (FdA) (University of Chichester) potentially leading to a one-year top-up to Business BSc (Hons).



**ASSESSMENT:**

The course is continuously assessed through ongoing assignments, projects and exams as appropriate to the subject. Deadlines will be strictly applied to the submission of work, as is university and business practice.

**TUITION FEE:**

£7,500\* per year in 2021/2022. Please be aware that there may be additional costs for equipment and educational visits. This information will be available from the curriculum staff at interview.

**STUDENT LOANS AND FINANCIAL SUPPORT:**

Full-time and Part-time students from the UK/EU who are studying for a Higher Education course can apply to the Student Loans Company ([www.slc.co.uk](http://www.slc.co.uk)) for a Tuition Fee Loan for the full amount (this will be paid directly to the College). Additionally, Full-time UK-only students can apply for a Maintenance Loan (to cover living costs). The Government have also introduced the Maintenance Loans to Part-time students. Evidence of an approved loan must be provided at enrolment in the form of the Payment Advice letter provided by the Student Loans Company. Further details of how to apply for a Student Loan can be found at [www.direct.gov.uk/studentfinance](http://www.direct.gov.uk/studentfinance).

**OTHER PAYMENT METHODS:**

If you are not eligible for financial support you will need to pay for the course privately which could include a contribution from your employer. For more information, visit: [www.esc.ac.uk/fees-and-student-loans](http://www.esc.ac.uk/fees-and-student-loans).

**WHERE CAN IT LEAD?**

Employment opportunities enhanced by your increasing ability to contribute to an organisation will range from careers in human resources and finance to marketing and sales. You could demonstrate the potential to move to supervisory and eventually management roles. It is also a well-regarded qualification for progression to the third year of an Honours Degree.

**HOW TO APPLY:**

Applications must be made via UCAS at [www.ucas.com](http://www.ucas.com) quoting our UCAS College code E32 – until Clearing is entered on 30 June 2021. If you have any outstanding queries, please contact our Client Services team on 01737 788444, or email: [clientservices@esc.ac.uk](mailto:clientservices@esc.ac.uk).

**Disclaimer:**

Every effort has been made to ensure that the details contained in this leaflet are up-to-date and accurate at the time of printing. However, the College reserves the right to alter or cancel courses, their content, entry requirements, fees or other details should circumstances dictate.

Should you require this leaflet in a different format please contact Client Services on 01737 788444.

